

Training & Coaching



Domsel Personnel Consulting / Training & Coaching since 1998

Personnel
Consulting &
Recruiting



Training &
Coaching



Automotive &
Motorsport



TALENT ACQUISITION



Personnel Consulting & Recruiting

- expertise and continuity since 1998
- owner-managed personnel consulting company
- 10 employees plus independent consultants/partners located in Lampertheim (Südhessen), Germany
- national and international filling of vacancies

The human resources market is subject to massive movements, mainly caused by demographic changes. We are offering a solution for a successful and at the same time sustainable personnel search and recruiting.





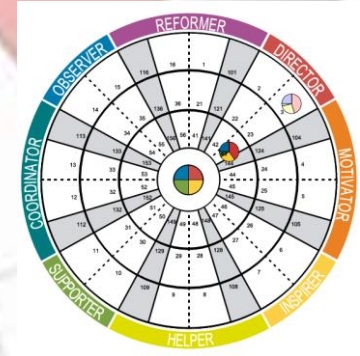
Our achievements

- More than 2000 successful recruited positions
- Our recruited candidates will stay in their new positions averagely 5 years or even longer
- 99,4% of the candidates are completing their probationary period
- Decades of expertise and know-how as well as profound knowledge of the constantly changing job market will guarantee a successful completed recruitment.

With assistance of our structured personnel search as well as a qualified selection procedure based on an online-tool like Insights MDI we create the possibility to recruit highly qualified personnel for the open vacancies.

Sensing and shaping of individual behavioural preferences are important decision-making criteria for the selection of a new employee. Our supporting tools will enable you to control and to have an influence on the direction of your recruiting during the early preparation stage.

After a successful recruiting process it will be possible by means of the supporting tools to analyse if the chosen candidate fits for the position as well as to your company. Also, individual behavioural preferences and motivation will be recognised.



pushing
ambitious
pioneering
energetic
competitive
decisive
determined
venturesome

DOMINANT

reserved
cooperative
hesitant
cautious
agreeing
modest
peaceful
discreet

inspiring
enthusiastic
affecting
persuasive
sociable
casual
extrovert
trusting

PROACTIVE

objective
logical
prudent
sceptical
thoughtful
suspicious
fact-orientated
meticulous

relaxed
habit-oriented
persistent
possessive
predictable
patient
reliable
enduring

CONSTANT

mobile
active
restless
impatient
tireless
dynamic
hectic
thoughtless

quality-conscious
detailed
sophisticated
careful
orderly
conscientious
judicious
diplomatic

CONSCIENTIOUS

steadfast
independent
wayward
stubborn
clever
fearless
moody
obstinate

- More than 1500 active implemented Webinar's and VCT's
- Training and placement of qualified VCT-trainers
- Planning, implementation, development and performance of seminar cycles
- Our online-tools can also be used to identify the team's strengths and weaknesses in order to re-arrange duties within the team more efficiently. This leads to more motivation and higher productivity – simultaneously the risk of losing employees due to headhunting will be minimized.
- Whether live on site or virtual – we develop teambuilding measures by means of computer-aided tools or we work out and generate online-seminars which are customized for your individual needs.

Reference to the subject: Virtual Classroom
Training/Webinar

Hello Mr. Domsel,
Thanks again for your very professional performance.
I noticed that you dealt with our customers in a very relaxed and sovereign manner. This can best be seen from the feedback. Sometimes it simply fits, as in your case.

Kind regards,
Jörg Schmidt, Regional Training Manager EMEA
HARLEY-DAVIDSON Europe Ltd.



Automobile & Motorsport | Sales Consulting

"Sales" is our key challenge in addition to "Personnel Consulting" as well as the sector "Training & Coaching". We have been taking care of the requirements of well-known customers from the sector "Automobile & Automotive" and are very well networked.

Our services in Training & Consulting are ranging from single- and team-coaching to "Operational Point of Sales"

In many cases our training & coaching-sessions have a special event-character.

Furthermore, we offer our support for long-term distribution projects – from developing an idea up to the implementation of the strategy and final realization. One of our current projects is the proactive sales support and the development of the German presence for the Czech racing circuit "Autodrom Most".

